



**NPB Trading Co., Ltd.**

9F Sotetsu KS Bldg. 1-11-5 Kitasaiwai, Nishi-ku,  
Yokohama city, Kanagawa 220-0004, Japan  
TEL + 81 45 287 0677  
FAX + 81 45 330 4311

# Quotation

**TO:**

ABC Company Co., Ltd.  
Attn: Mr. John Smith  
XXX Bldg. 1-2-3 XYZ Street.  
Ho Chi Minh city, Vietnam  
TEL: XXX-XXXXX  
FAX: XXX-XXXXX

Date: June 16, 2017

Quotation No: XXX-001

<i>Item No.</i>	<i>Description</i>	<i>Quantity</i>	<i>Unit Price</i>	<i>Total</i>
ABC-100	Display Box Small	1,000	US\$20.00	US\$20,000.00
ABC-201	Display Box Medium	1,000	US\$30.00	US\$30,000.00
ABC-301	Display Box Large	1,000	US\$40.00	US\$40,000.00
<b>TOTAL</b>		3,000		US\$90,000.00

**Terms and Conditions**

**Trade Terms:** EX-Works Yokohama, Japan

**Currency:** US Dollars

**Origin of Goods:** Japan

**Insurance:** To be covered by Buyer

**Payment:** By irrevocable Letter of Credit at sight

**Delivery Time:** Within one month after receipt of irrevocable L/C at sight

**Shipment:** To Saigon port, Vietnam by ocean

**MOQ:** 1,000 pcs/ item

**Packing:** Carton Box

**Validity of Quotation:** by July 31, 2017

**Other Condition:** Specifications are as per samples submitted